



Representative Materials Company
10061 Bubb Road - Suite 100
Cupertino, CA 95014
1 (408) 883-3806

Subject: Upcoming Price Adjustment – Effective November 17, 2025

Dear Valued Partner,

We appreciate your continued support and partnership with RMC Stainless. As we approach the final quarter of 2025, we want to inform you of an upcoming price adjustment across our stainless steel electrical conduit and fittings portfolio.

Effective November 17, 2025, RMC Stainless will implement a flat 5% price increase across all products.

This decision is driven by a confluence of market forces that have impacted our industry:

- Tariff pressures and trade policy shifts affecting global supply chains.
- Rising demand from industrial and infrastructure sectors.
- Elevated production costs.
- Strategic pricing adjustments by mills and suppliers.

We remain committed to delivering high-quality products and service while navigating these changes with transparency and foresight.

Included with this letter is an updated price file, which reflects the new pricing structure. Please note:

- Open quotes will expire after the effective date of November 17, 2025.
- The price file includes several new product families that are readily available but not yet listed in our catalog.
- We are actively working to incorporate these new items into our catalog prior to the effective date, but they are available for quoting immediately.

If you have any questions, please don't hesitate to reach out to your local RMC Stainless sales representative or contact me directly.

Thank you again for your trust and partnership. We look forward to continuing to serve your stainless steel needs with excellence and reliability.

Warm regards,
Albin James
VP of Sales, North America
Representative Materials Company